

Curriculum Vitae

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SUMMARY

System integration (SI), project management, telecom billing professional, with 10 years of experience delivering business results of IT / system integration projects in various European countries:

- Senior project manager (PM): managed and successfully completed multiple system integration projects, helping clients decrease cost and improve efficiency, revenue control and time-to-market. Gained confidence and trust of client management.
- Expert in telecom billing: delivered complex and award-winning billing / BSS transformation projects in major fixed & mobile telco operators
- Skilled team lead (TL): led successful delivery by multi-functional and international teams of 5 - 30 people. Built and motivated high-performing teams from junior team members. Built respect of key team members via leading by example and friendly approach, which helped me to achieve results even under pressing deadlines.
- Managed sales of medium-sized IT consultancy projects: won 3 projects out of 4 opportunities
- As PM, TL and hands-on experienced all phases of Software Development Life Cycle

CORE COMPETENCIES

Project Management • Delivery Management • Risk & Issue Management • Vendor Management • Team Leading, Motivation • System Integration • Telecommunications • Billing, Credit & Collection • BSS • Revenue Assurance • Software Development Life Cycle

PROFESSIONAL EXPERIENCE

Company, Bratislava (Slovakia) • 2001 – 2011

Leading global management consulting, technology services and outsourcing company.

Manager (2006 – 2011)

- Managed the delivery of business-critical multi-million € system integration project for one of Comanz's key clients.
- Negotiated contract with client, led initial set-up of project on-site and near-shore, prepared project plans, defined the delivery team organization which enabled smooth execution.
- Managed scope, schedule, budget, quality of Comanz team (up to 30 people) and subcontractors throughout the project. Reported to client's senior management.
- Motivated team members to keep focus during critical project phases requiring significant extra effort.
- Evaluated team members' performance and provided inputs for promotion decisions. Mentored junior colleagues to quickly grow talents. Selected new employees to create high-performing team.
- Led business development activities, RFP responses and contract negotiation of several medium-sized IT consultancy projects for telecom and government clients.

Highlights:

- Delivered and introduced into daily operation a complex new billing solution, single successful billing implementation within Group during previous 5 years, appreciated at client's global Group CIO level.
- Won 3 projects out of 4 opportunities on the business developments I have managed

Key projects:

- New Billing Solution Implementation & Migration for major convergent telco,
- New Customer Care & Billing (CC&B) Solution Implementation & Migration;

Consultant (2003 – 2006)

- Designed business processes and organization of billing & collections unit, enabling client to centralize operations and bringing significant savings of OPEX. Architected new billing solution implementation as Solution Architect. Managed system integration projects delivery.
- Led project teams of 5-30 people through all Software Development Life Cycle (SDLC) phases. Defined plan, team organization, roles & responsibilities; assigned and & (re-)prioritized tasks, reviewed work quality, evaluated performance, reported status, managed issues & risks, etc.
- Led software development team of up to 10 people, prepared development methodologies enabling multiple work-streams to develop in parallel while keeping code consistency.

Highlights:

- As a junior delivery manager, successfully delivered 0.6mil € integration project, having managed a team of 20 people from 4 vendors and the client. The result and way of management was specifically appreciated by client's CIO, and enabled the client to save software support cost (OPEX savings).
- Delivered modern and quality billing solution for the client, while at the same time managed to significantly exceed target profit margin with the key team with up to 30 people on 5000+ man-days.

Key projects:

- New Customer Care & Billing (CC&B) Solutions Implementation & Migration for wireline telco & startup mobile operator;
- Market liberalization consultancy projects for Slovak telco

Analyst (2001 – 2003)

- Architected an award-winning billing solution as solution architect. Executed hands-on and managed small team in all SDLC phases. Analyzed client's commercial offerings and designed and configured all aspects of billing system.

Highlights:

- Delivered new billing solution (design to deploy) in 3 months, including data migrations; solution was the winner of the 2003 World Billing Award for Best Billing Implementation.
- Operated business-critical billing system of largest incumbent wireline telco in Slovakia.

Key project:

- New Customer Care & Billing Solution Implementation for Slovak telco,

EDUCATION

Masters (MSc. / Ing.) in Economics from University of Economics, Bratislava, Slovakia

LANGUAGES & COMPUTER SKILLS

Slovak (native) • English, German, Czech (active & fluent spoken & written, negotiation level) • Spanish (active & fluent spoken, communication level) • French, Italian, Hungarian, Hebrew, Russian (basic)

MS Office • MS Project • MS Visio

Billing packages (COTS software): Convergys Geneva / Infinys Rating & Billing (IRB) / RBM • Oracle Billing & Revenue Management (Oracle BRM, ex-Portal Infranet)

Overview of: Oracle RDBMS • Unix • SQL • SAP RM-CA • Siebel • Vitria • Tibco • WebMethods • mediation • HPOV suite • HPQC • SourceSafe • Scarab